

PUBLIC SERVANTS' EFFICIENCY IS HIT BY NEW ECONOMY

Salaries of Tried Men Cut, and County Clerk Schneider Protests.

UNJUST TO OLD CLERKS

Instead of Rewards for Faithful Services, They Are Punished.

As a result of the wholesale reduction in the salaries of thirty-eight of the ninety employees in his department, County Clerk William F. Schneider expressed the fear to-day that the efficiency of his staff would suffer. Already the men whose salaries will be cut have proposed a mass meeting to protest against what they consider a grave injustice. Mr. Schneider has counseled them against this procedure, suggesting instead that they take up the grievances individually with the Bureau of Standards.

One of the most unjust cases brought to the attention of Mr. Schneider, he said to-day, was that of Edward Stapleton, who has been in the office for thirty-six years and who as a law clerk is frequently consulted by Supreme Court Justices and law as an expert. The Bureau of Standards cut his salary \$500 a year, paying no attention to the length of service and the qualifications of the office, while a clerk in the office of the Bronx County Clerk had his salary increased \$300 a year because he was twenty-one years in the service.

PROPOSED CUTS WILL WORK HARDER.

Besides Stapleton there are two men who have been twenty-nine years in the office; three men who have served twenty-eight, twenty-five and twenty-two years, and six who have done eighteen years continuous service. Their salaries are to be cut in spite of the fact that several are buying homes on the installment plan and the reduction will work an extra hardship.

"There is nothing worse to deal with," said Mr. Schneider, "than general dissatisfaction among employees, and where salary cuts have been made as a contemplated in my office the discontent is greater. Efficiency falls below the standard in that case."

"In my place of business I employ at times as many as 500 persons, and I consider I am the best judge as to the salaries they should be paid. I had the same thing should apply in any public office. I have given six years of study to this office. Thirty-eight out of ninety of my men will be reduced, a greater proportion than in any other city or county office. I have no idea why the Bureau of Standards aimed at my office with such particularity."

"Another instance of what I consider injustice to my men concerns the junior clerks—the young men who come into the office as messengers. They get \$300 a year at first and I asked in my budget for an allowance that would permit me to increase those who had been in the service two years to \$420; those who had served one year, \$360. The Bureau of Standards is against this. Every business man must know that to encourage the young man and train him to do his work properly there must be increases in salary. What encouragement is there to offer my young men with no salary raise in prospect?"

The County Clerk also takes issue with the Bureau of Standards on the question of abolishment of seventeen positions in his office.

"The bureau claims," he stated, "that they abolished seventeen positions. I abolished them myself. The men were engaged in bringing up to date the judgment dockets. It was special work. The work proceeded to a point where the books were brought up to date and eight positions were made vacant by me at a saving of \$9,000 for this year. The other nine men will be given positions as soon as possible."



No price comparisons are made with similar merchandise elsewhere. Every item, however, is either reduced from our own regular stock price or is offered at LESS THAN ANYWHERE ELSE in New York City.

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Broadway **Saks & Company** 34th Street

Store Hours 9 A. M. to 6 P. M., Saturdays inclusive.

If we gave in this advertisement "comparative values" with similar merchandise in other stores they would seem like exaggeration. Come and see. The economies here provided are INCOMPARABLE.

Tomorrow will be the Day of 100 Specials

Extraordinary Special Values! Each a True and Timely Economy—for one day only

That you may readily locate and identify each Special when you come to the Store tomorrow, they are arranged by floors in this announcement and are also numbered. The numbers corresponding to each of the items here announced will be found upon sign cards at the counters and tables where the merchandise is displayed. No telephone or mail orders for

these Specials can be accepted. We have endeavored to provide a large enough quantity of each item to suffice for the day's selling, but it is advised that you come as early as possible, for the merchandise in this Sale of 100 Specials is priced so low that its dispersal will be rapid.

BASEMENT FLOOR

No. 1 Fibre Dress Trunks at \$9.95
Built on 3-ply veneer basswood; sizes 32- to 40-inch.

No. 2 Fibre Steamer Trunks, \$8.95
Built of 3-ply veneer basswood; sizes 32- to 40-inch.

No. 3 Mendel Wardrobe Trunks
Fibre-covered; Yale locks. at \$29.95

No. 4 Cowhide Traveling Bags, \$4.95
Black, brown or russet; sizes 14- to 18-inch.

No. 5 Cowhide Suit Cases at \$5.25

MAIN FLOOR

No. 6 Silk Moire Hand Bags, 95c
Melon shaped; full shirred pouch; gusseted centre compartment; flowered silk lining.

No. 7 Moire or Fine Leather Hand Bags at \$1.65
A large assortment, including bags of pin seal, Morocco and calfskin, as well as fine silk moire. Self-covered or metal frame with jewels and plain knob. Compartments and mirror; flowered silk lining.

No. 8 German Silver Mesh Bags, Mounted on Shell Frame, \$4.50
Link or bracelet handle; fine ring or fish scale mesh; colors of frames demi-amber, shell, amber, white, black or Chinese jade.

No. 9 Hair Bow Ribbons (yd.), 16c
Satin and striped; 5-inch; full color range.

No. 10 Satin Taffeta Ribbon (yd.), 17c
High lustre; 5 3/4-inch; light or dark colors.

No. 11 Ribbon-Covered Hangers, 25c
Dresden ribbon-covered; in an assortment of colors; for coats and suits.

No. 12 Women's Silk Lisle Hosiery, 18c
6 pairs for \$1. Black or white; seamless; double sole and heel; high spliced; deep double top.

No. 13 Women's Silk Hosiery at 69c
Black, white and colors. Full regular made; double sole, heel and toe; deep garter top.

No. 14 Women's Union Suits at 69c
Fine ribbed lisle, lace-trimmed; umbrella style; hand-crocheted yoke; regular and extra sizes.

No. 15 Women's Gloves at \$1.00
12-button mousquetaire; white glace lambskin.

No. 16 Women's Gloves at 69c
Two-clasp white glace lambskin, wide black embroidered backs.

No. 17 Silver Deposit Sugar and Cream Sets at 19c

No. 18 Silver Deposit Pieces, 25c
Including sherbet glasses, candlesticks, puff boxes, cologne bottles, mustard containers.

No. 19 Baroque Pearl Pin Sets, 29c

No. 20 The new Inlaid Enamel Back Combs at 95c
Blue, green, black enamel, inlaid with rhinestones; combinations in shell, amber or demi-amber.

No. 21 Women's Gold-filled Bracelet Watches, Gold Dial, 7-Jewel, at \$4.50

No. 22 Solid Gold Scarf Pins, \$1.25
Set with amethysts, sapphires, topaz reconstructed rubies, or pearls.

No. 23 Rubber Bath Sprays, 50c
Large spray; 5 feet rubber tubing.

No. 24 Cut Glass Salt and Pepper Shakers (pair), 25c

No. 25 Mission Serving Trays, 39c
Wooden tray, brass-bound, brass handles; six fancy glass servers.

No. 26 Silver-plated Table Requisites in great variety at 22c

No. 27 Sterling Silver Deposit Tea or Chocolate Pots at 85c

No. 28 Boys' Bracelet Watches, \$1.35

No. 29 Correspondence Cards or Writing Paper, box 29c

No. 30 Florentine Fabric Writing Paper—by the pound, 15c; Envelopes (24), 5c

No. 31 Umbrellas (Men's and Women's) at \$1.85
Taffeta or twilled silk, or strong, durable silk-and-cotton fabric; carved, mission or ebonine handles, many sterling-trimmed.

No. 32 Men's Silk Lisle Hose at 18c
6 pairs for 95c. Very slightly imperfect seconds of regular 25c hose. Black and an assortment of colors.

No. 33 Men's Silk Hose at 35c
3 pairs for \$1. Seamless; full-fashioned; plain or fancy colors; a few are slightly irregular.

No. 34 Men's Union Suits, \$1.45
High grade garments of medium weight; closed crotch.

No. 35 Men's Shirts & Drawers, \$1.29
Silk-and-wool; natural color; a limited quantity in broken size range. The price is per garment.

No. 36 Men's Shirts at 68c
Soft or stiff cuffs; broken lots.

No. 37 Men's Shirts at \$1.15
Soft or stiff cuffs; some pleated models.

No. 38 Men's Pajamas at 95c
Plain or striped mercerized fabric; also flannelette.

No. 39 Collapsible Cane Umbrellas for Men at \$2.95
Prince of Wales handle; rosewood or Malacca finish.

No. 40 Men's Walking Canes, 45c
A very large assortment. Many sterling silver mounted.

No. 41 Men's Washable Gloves, at \$1
Tan capeskin leather; spear backs; one clasp.

No. 42 Men's Soft Hats at \$1.95
Only 200. Exceptionally fine quality and finish. Smoke, steel, Oxford, blue, black or brown.

No. 43 Men's Handkerchiefs, 6 for 69c
Self white border; colored embroidered initial; or colored border with colored initial.

No. 44 Men's Scarfs at 35c 3 for \$1.00

No. 45 Men's Scarfs at 69c

No. 46 Men's Soft Collars at 10c or 3 for 25c

No. 47 Men's Nightshirts at 55c

No. 48 Men's Belts at 25c

No. 49 Men's Gray Mocha Gloves, \$1.00
Prix seam sewn; two tone embroidered backs.

No. 50 Fine Steel Razors at 50c
A sweeping clearance reduction. Hollow ground; various width blades; cases.

SECOND FLOOR

No. 51 Women's Boudoir Slippers, 95c
Imported; fine mercerized silk; buckskin sole.

No. 52 Women's Fall Boots at \$3.35
Patent colt or gun metal, button style, also patent leather lace, black cloth top, welted soles, leather Cuban heel. All have the famous Saks Elastic Heel.

No. 53 Misses' Tailored Suits, \$18.50
New box, flare or belted models; wide, circular pleated skirt. Gabardine, whipcord, men's-wear serge, wool checks or fancy suitings. Wanted colorings and black.

No. 54 Misses' Sport Coats, \$11.50
3/4 or 3/8 length; deep, inset sleeves; full flare back; velvet front. Tweeds, mixtures, wool plaids and checks.

No. 55 Misses' Silk Dresses for Afternoon Wear at \$13.50
Smart one-piece or tunic models; chiffon taffeta with Georgette crepe. Navy, African brown, plum or black.

No. 56 Girls' School Dresses at \$3.95
Coatee, one-piece or Russian model; all-wool serge, also combinations of plaid silk and serge. Pique or batiste collar. Navy, brown or wine. Sizes 6 to 14.

No. 57 Girls' Challie Dresses, \$5.00
Rose, Copenhagen or green. All-wool striped; one-piece model with broad, soft silk girle.

No. 58 Misses' & Girls' Hats, \$3.50
New, high crown effects, trimmed with ribbon and buckle. Soft crown sailor hats of fine velvet. Black, blue, brown, and purple.

No. 59 Boys' Golf Caps at 50c
Fancy mixtures and navy serge. Satin-lined.

No. 60 Boys' Wool Suits at \$2.95
A clearance. White or blue serge or Jersey suits. Sizes 2 to 6.

No. 61 Boys' & Girls' Sweaters, \$1.85
All-wool; extra heavy; gray, navy or maroon.

No. 62 Boys' & Girls' Hosiery, 25c
3 pairs for 50c. Black or white mercerized cotton; medium weight; 1x1 ribbed; sizes 6 to 9 1/2.

No. 63 Boys' Norfolk Suits, \$4.95
All-wool, gray or brown fancy mixtures, also corduroy. Exceptionally tailored in the newest style; 6 to 18.

No. 64 Boys' Washable Suits, \$1.55
Newest Fall models, including hand-smocked suits; plain white and in many color combinations.

No. 65 Baby Dresses at 39c
Two models in nainsook; neck and sleeves trimmed with embroidery insertion, or with beading, ribbon-drawn. Skirt with deep hem; ages 6 mos. to 2 yrs.

No. 66 Children's Silk Sweaters, \$1.95
Fine Milanese silk Jersey; sailor collar; belt; turn-back cuffs; rose, Copenhagen and pink; 2 to 6 years.

THIRD FLOOR

No. 67 Women's Untrimmed Hats, \$2.85
Silk hatter's plush; velvet facing. Black only. A fine assortment of newest shapes. Free trimming.

No. 68 Hat Ornaments at 75c
Newest effects; cut steel ornaments; tinsel trimmings.

No. 69 Women's Blouses at \$2.85
White radium silk with flesh color chiffon over lining of same in a chic model; low collar, long sleeves.

No. 70 Women's Blouses at \$1.85
Excellent quality crepe de Chine; hand-embroidered front trimmed with cluster tucking and Venise insertions. Flat collar, long sleeves; white or flesh tint.

No. 71 Women's Blouses at \$1.85
Strictly tailored, fine crepe de Chine; high military or convertible collar; long sleeves; white or flesh tint.

No. 72 Women's Blouses at 85c
Fine voile effectively trimmed with Val or Venise; dainty embroideries; high or low collar.

No. 73 Women's Blouses at 85c
White novelty cotton crepes and corded voiles of excellent quality. Tailored; flare collar and long sleeves.

No. 74 Women's Black Blouses, \$3.85
Silk shadow lace over lining of white chiffon; white vestee, trimmed with moire ribbon bands; sleeves edged with fringe.

No. 75 Women's Sweater Coats, \$4.85
All wool; plain weave; V-neck; patch pockets; half belt; crocheted buttons; rose, green or white.

No. 76 Women's Fine Fibre Silk Sweater Coats at \$2.98
Very smart model; V-neck; patch pocket; half belt; Copenhagen, rose, green or gold.

No. 77 Newest Fall Corsets, \$2.95
A limited quantity—C.B., W.B. and American Lady Corsets. Fancy broche, batiste or coutil. Flesh or white. Ribbon or lace top. For slender, medium or well-developed figures.

No. 78 W. B. Corsets at 95c
A Fall model; embossed coutil; white or flesh; embroidered trimmed top; for slender or medium figures.

No. 79 Women's Brassieres at 65c
Several brands and numerous styles, trimmed with Cluny lace and embroidery.

No. 80 Women's Silk Petticoats, \$2.48
Heavy Milanese silk Jersey; full flounce of striped messaline; navy or black.

No. 81 Silk Nightgowns at \$3.98
Fine crepe de Chine of beautiful sheen; Empire model; white or flesh; ribbon beading; ribbon-drawn at neck; effectively hand-smocked in pink or blue.

No. 82 Women's Lounge Robes, \$2.98
Of corduroy; China silk lined; shawl collar.

No. 83 Natural Wavy Switches, \$4.75
Soft wavy hair; in three parts; all shades but gray; 26- to 28-inch; matching by experts.

No. 84 Human Hair Nets, 12 for \$1

FOURTH FLOOR

No. 85 Women's Fur-Trimmed Suits of fine Broadcloth at \$23.00

Two very smart models. One with extra large collar and cuffs of skunk opossum; new belted coat; new pleated skirt. The other a Russian blouse model; straight back; choker collar and cuffs and bottom of coat trimmed with skunk opossum; new pleated skirt. Black, navy, brown or green.

No. 86 Women's Fur-Trimmed Suits in three fabrics at \$19.00
Broadcloth, whipcord or gabardine, with skunk opossum collar and cuffs. Same models braided or velvet-trimmed. Smart coats and skirts. Various colors.

No. 87 Women's Fall Coats at \$16.75
Fur-Trimmed
Imported and two-tone corduroy in several belted models. Large collar of skunk opossum or natural raccoon. One model also has fur cuffs. Lined throughout with peau de cygne and warmly interlined. Most wanted colors.

No. 88 Women's Sports Coats at \$10.00
Two-toned corduroy, belted. Convertible sweater collar. Lined with peau de cygne. Grays and browns.

No. 89 Women's Corduroy Skirts, \$2.95
New sport model, "trouser" pockets, shirred back; detachable belt. Brown, black and navy. Waist to 34.

No. 90 Women's Serge-and-satin or Serge-and-taffeta Dresses, 13.85
Newest models in waist-line redingote or semi-Princess effects. Navy, black and brown. Sizes 34 to 42.

No. 91 Afternoon Dresses at \$9.75
Only 75. Taffeta or Jap silk. Very late Summer models in broken size range. Black, gray, white or tan.

No. 92 Women's Dresses at \$15.75
Satin charmeuse afternoon gowns; full tunic skirt, hand-embroidered belt; navy, black, brown and green.

FIFTH FLOOR

No. 93 Men's Fall Shoes at \$3.65
Twelve styles in mahogany or tan Russia calf, patent colt or gun metal calf; lace or button. High grade, distinctive footwear in the newest Fall styles. All have the famous Saks Elastic Heel.

No. 94 Men's Bath Robes at \$2.75

SIXTH FLOOR

No. 95 Women's Hudson Seal Coats 45 inches long (Dyed Muskrat) at \$125
Skunk Collar and Cuffs and border at bottom.

No. 96 Natural Raccoon Scarfs, \$8.50
Animal effect; fur-lined; with head and tail.

No. 97 Red Fox Scarfs at \$21.50
Extra large skin; rich, dark color; full animal effect.

No. 98 Men's Caps at 50c

No. 99 Women's Mackinaw Coats, Motoring or Travel, \$4.50

No. 100 Auto Goggles at 39c